

Request For Information/Market Research

This is a REQUEST FOR INFORMATION notice for market research purposes only to determine the availability of qualified sources capable of providing the services described below. Potential contractors are invited to provide a response via e-mail to Darlene Anderson at Darlene.Anderson4@va.gov by 8:00 AM on October 15, 2012. Responses will be used to determine the appropriate acquisition strategy for a potential future acquisition. Please clearly identify any information your company considers sensitive or proprietary.

Service: Community Based Outpatient Clinics (CBOC) for the Department of Veterans Affairs (VA), Puget Sound Healthcare System in King County, Washington state. This would be contractor owned/leased sites with contractor provided services. There are currently three (3) King County, WA, CBOC sites providing services for an estimated 9,750 veteran patients (combined clinic total of patients per year). The anticipated contract period is a base year plus four (4) one-year options.

Interested potential contractors: please provide the following information.

1) Company name, address, point of contact name, phone number, e-mail address, and DUNS #.

2) The North American Industry Classification System (NAICS) code is 621111, Offices of Physicians (except Mental Health Specialists); the largest a firm can be and still qualify as a small business for Federal Government programs under NAICS code 621111 is no larger than \$10 million average annual receipts. Is your firm eligible for participation in a small business program (Small Business, HUBZone, Small Business 8(a), Small Disadvantaged Business, Women-Owned Small Business, Service Disabled Veteran Owned Small Business, Veteran Owned Small Business, or Other)?

☐ Yes, state small business program _____

☐ No, Large Business (over \$10M average annual receipts). Other than small businesses are requested to respond to this notice in the event the market does not indicate Small Business interest.

3) What information is typically used to develop your capitated rate price proposal that you would want to receive from the VA if the information were available? For example, historical or estimated number of veterans, estimated male/female ratio, health risks, patient age ranges.

4) In your opinion, do you see any risk areas associated with this effort? If yes, how should they be mitigated?

5) If your company were selected, how many calendar days would your company need after the contract award date before you could be completely set-up and begin providing services?

At the current location - ☐ 30 days ☐ 60 days ☐ 90 days ☐ Other _____
At a new location - ☐ 30 days ☐ 60 days ☐ 90 days ☐ Other _____

6) Please submit a brief capability statement (less than 5 pages) with enough information to demonstrate to the VA that your company can provide the services. Please state whether or not your company has experience setting up and operating a VA CBOC and whether or not you have experience with current PACT (Patient Aligned Care Team) modeled clinics. The capabilities statement request is not a Request for Quotations, Request for Proposals or Invitation for Bids, nor does it restrict the Government to an ultimate acquisition approach, but rather the Government is requesting a short statement regarding your company's ability to provide the services listed above. Any commercial brochures or currently existing marketing material may also be submitted with the capabilities statement. Submission of capabilities statement will assist our office in tailoring the requirement to be consistent with industry standards. The capabilities will be evaluated for the purpose of determining to Set-Aside for the Small Business Community or to conduct as an Unrestricted Procurement.

7) Provide any additional feedback that you feel is relevant (e.g., problems or any other issues experienced with similar contracts). You may also submit comments about the DRAFT PWS.

This posting is for information and planning purposes only and is not to be construed as a commitment by the Government. The Government will not pay for information solicited. Respondents will not be notified of the results of the market research.

The DRAFT Performance Work Statement (PWS) follows.